IOWA ECONOMIC DEVELOPMENT AUTHORITY

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MINUTES Iowa Economic Development Authority Board Meeting Friday, June 20, 2025 9:05 a.m.

1963 Bell Avenue, Suite 200 - Helmick Conference Room

BOARD MEMBERS PRESENT:

BOARD MEMBER(S) ABSENT:

Doug Boone - Chair

Bobbi Bentz - Vice Chair

Rachel Eubank

Mark Kittrell (Left at 10:14 am)

Brenda Mainwaring

Pankaj Monga

John Riches

Andy Roberts

Emily Schmitt

Melissa Spurgin Jennifer Steffensmeier

EX-OFFICIO MEMBER(S) PRESENT:

EX-OFFICIO MEMBER(S) ABSENT:

David Barker

Rob Denson

Senator Izaah Knox

Senator Carrie Koelker

Representative David Jacoby Representative Ray Sorensen

STAFF MEMBERS PRESENT:

Megan Andrew

Vicky Clinkscales

Rita Grimm

Staci Hupp Ballard

Molly Lopez

Terry Roberson

Paul Stueckradt

Sonya Bacon Catalina Bos

Lisa Connell Debi Durham

Kristin Hanks-Bents Kanan Kappelman

Rick Peterson Katie Rockey

Emily Hockins (Joined @ 9:16 am)

Molly Kiick

Maicie Pohlman

Alaina Santizo

OTHERS PRESENT:

Brooke Parziale - Iowa Finance Authority

Dan Culhane – Ames Regional Economic Alliance

Alison Ver Schuer - Iowa House Democrats

Scott Kupperman - Kupperman Location

Evan Johnson - Legislative Services Agency

Jace Mikels - Iowa Senate Democrats

Corey Goodenow - City of Ames (Left at 10:20 am) Alex Portillo - Complete Coach Works (Joined at 9:46

am and left @ 10:14 am)

Rick Dickinson – Greater Dubuque Development

Corp

Steve Schainker - City of Ames

Angie Pfannkuch - Sidekick Development, LLC

Sid Juwarker - Greater Des Moines Partnership

(Left at 10:18 am)

Solutions (Left at 9:38 am)

Michael Crumb - Business Record (Left at 10:18 am)

Justin Moore - City of Ames (Left at 10:14 am)

Amelia Schoeneman - City of Ames (Left @ 9:19 am)

Chuck Winkleblack - Hunziker Companies

Rackel Wacker - Greater Dallas County

Development Alliance

Kelly Diekmann - City of Ames

Ryan Moffatt - City of West Des Moines

Sven Peterson - City of Perry

BOARD CHAIR

Welcome

Iowa Economic Development Authority (IEDA) Board Chair Doug Boone called to order the meeting of the IEDA Board at 9:13 a.m.

Roll Call/Introductions

A quorum of the IEDA Board was established with the following Board members present: Doug Boone, Bobbi Bentz, Rachel Eubank, Mark Kittrell, Brenda Mainwaring, Pankaj Monga, John Riches, Andy Roberts, Emily Schmitt, Melissa Spurgin and Jennifer Steffensmeier. Ex-Officio members present: David Barker, Representative Izaah Knox, Representative David Jacoby and Representative Ray Sorensen.

Approval of Minutes - May 16, 2025 IEDA Board Meeting

<u>MOTION:</u> Emily Schmitt moved that the IEDA Board approve the minutes of the May 16, 2025 IEDA Board meeting, seconded by Brenda Mainwaring. Motion carried unanimously.

PUBLIC COMMENT PERIOD: Kelly Diekmann with the City of Ames, Chuck Winkleblack with Hunziker Companies, Rick Dickinson with Greater Dubuque Development Corp, Sven Peterson with the City of Perry and Dan Culhane with Ames Regional Economic Alliance addressed the board.

COMPLIANCE - CONSENT AGENDA

180 Day Listing

Daisy Brand, LLC - 60 Day Extension

MOTION: Emily Schmitt moved that the Iowa Economic Development Authority Board approve the recommendation of the DDC regarding the item on the Consent Agenda, seconded by Andy Roberts. Motion carried unanimously.

FINANCIAL ASSISTANCE APPLICATIONS

ITA Group, Inc. - West Des Moines

<u>MOTION:</u> Emily Schmitt moved that the Iowa Economic Development Authority Board accept the recommendation of the DDC to award a maximum of \$89,150 in Investment Tax Credit and a maximum of \$30,600 in Sales and Use Tax Refund, contingent on application sponsorship by the City of West Des Moines, seconded by Jennifer Steffensmeier. Roll Call vote was taken. Motion carried unanimously.

JBS USA Food Company - Perry

<u>MOTION:</u> Brenda Mainwaring moved that the Iowa Economic Development Authority Board accept the recommendation of the DDC to award a maximum of \$9,450,753 in Investment Tax Credit and a maximum of \$2,604,986 in Sales and Use Tax Refund, seconded by Pankaj Monga. Roll Call vote was taken. Motion carried unanimously.

Merchants Bonding Company - West Des Moines

<u>MOTION:</u> Melissa Spurgin moved that the Iowa Economic Development Authority Board accept the recommendation of the DDC to award a maximum of \$219,521 in Investment Tax Credit and a maximum of \$658,564 in Sales and Use Tax Refund, seconded by Brenda Mainwaring. Roll Call vote was taken. Motion carried unanimously.

COMMUNITY ATTRACTION AND TOURISM (CAT) PROGRAM

Approve Guidelines for FY 2026

MOTION: Melissa Spurgin moved that the Iowa Economic Development Authority Board approve the proposed Community Attraction and Tourism (CAT) Program Guidelines for FY 2026, seconded by Emily Schmitt. Motion carried unanimously.

City of Denison – Contract 24-CAT-005: Request to Amend Contract

<u>MOTION</u>: Andy Roberts moved that the Iowa Economic Development Authority Board approve the request to amend the contract to extend the deadline for fundraising and submission of first disbursement request to June 30, 2025, seconded by John Riches. Motion carried unanimously.

Grant Application – Recommendation of CAT Program Review Committee to IEDA Board: Muscatine County Fair and Community Foundation of Greater Muscatine – Muscatine County Event Center, Muscatine

<u>MOTION:</u> Bobbi Bentz moved that the Iowa Economic Development Authority Board accept the recommendation of the CAT Program Application Review Committee to approve a \$422,000 CAT Grant to the Muscatine County Fair and Community Foundation of Greater Muscatine for the Muscatine County Event Center Project, seconded by Brenda Mainwaring. Motion carried unanimously.

IOWA REINVESTMENT DISTRICT APPLICATION

City of Ames – Request for Ratification of Provisional Funding Approval and Establishment of Commencement Date

<u>MOTION</u>: Mark Kittrell moved that the Iowa Economic Development Authority Board table the matter and take no action at this time. The motion died for lack of a second.

<u>MOTION</u>: Andy Roberts moved that the Iowa Economic Development Authority Board approve the recommendation of IEDA staff to deny the request for a final funding decision for the Ames Iowa Reinvestment District Application and rescind the provisional approval, seconded by Bobbi Bentz. Voting Yes: Doug Boone, Bobbi Bentz, Rachel Eubank, Brenda Mainwaring, Pankaj Monga, John Riches, Andy Roberts, Emily Schmitt, Melissa Spurgin and Jennifer Steffensmeier. Voting No: Mark Kittrell. Motion carried.

Angie Pfannkuch left the conference room at 10:14 am

RULES

Approval to File Notice of Intended Action to Adopt New Debarment from Participation in Authority Programs and Transactions Rules, 261 IAC Chapter 2

MOTION: Emilly Schmitt moved that the Iowa Economic Development Authority Board approve filing a Notice of Intended Action to adopt new Debarment from Participation in Authority Programs and Transactions Rules, 261 IAC Chapter 2, seconded by Brenda Mainwaring. Motion carried unanimously.

Approval to File Notice of Intended Action to Rescind Export Trade Assistance Rules, 261 IAC Chapter 72, and Adopt a New Chapter Titled "International Trade Financial Assistance" in Lieu Thereof

<u>MOTION</u>: Pankaj Monga moved that the Iowa Economic Development Authority Board approve filing a Notice of Intended Action to rescind Export Trade Assistance Rules, 261 IAC Chapter 72, and adopt a new chapter titled "International Trade Financial Assistance", 261 IAC Chapter 72, in lieu thereof, seconded by John Riches. Motion carried unanimously.

Approval to File Notice of Intended Action to Rescind Nuisance Property and Abandoned Building Remediation Assistance Rules, 261 IAC Chapter 22, and Adopt a New Chapter in Lieu Thereof

<u>MOTION</u>: Brenda Mainwaring moved that the Iowa Economic Development Authority Board approve filing a Notice of Intended Action to rescind Nuisance Property and Abandoned Building Remediation Assistance Rules, 261 IAC Chapter 22, and adopt a new chapter in lieu thereof, seconded by Pankaj Monga. Motion carried unanimously.

VENDOR APPROVAL

MOTION: John Riches moved, seconded by Rachel Eubank, that the Iowa Economic Development Authority Board approve entering into a contract with each of the following vendors: Orissa International Pte. Ltd. for \$91,800 for trade and investment services for Taiwan and southeast Asia; Fenetre' Partners for \$89,000 for trade and investment services for Japan; Tractus Asia Ltd. for \$265,000 for trade and investment services for east and south Asia; Market Intelligence Latin America (MILA) for \$127,200 for trade and investment services for Mexico and Latin America; FleishmannHillard for \$6,500,000 for advertising, marketing and public relations services for State Fiscal Year 2026; QstN, LLC for \$316,297 for training and management for energy contractors in the new Department of Energy's Energy Efficiency Revolving Loan/Grant program and provide technical assistance to participating building owners; and BioConnect Iowa for \$410,000 for management of Iowa Venture Capital Co-Investment Fund activities for a period of two years at \$205,000 per year. Motion carried unanimously.

OTHER BUSINESS

The next IEDA Board meeting will be held on Friday, July 18, 2025.

ADJOURNMENT

There being no further business to come before the board, the chair adjourned the meeting at 10:35 am.

Respectfully submitted:

Approved as to form:

Sonya Bacon

Board Administrator

Doug Boone

Chair