# EMPOWER RURAL IOWA BUILDING OWNERSHIP & ORGANIZATION BY STRENGTHENING TEAMS (BOOST) GRANT GUIDELINES



The Building Ownership & Organization by Strengthening Teams (BOOST) program brings together a team of experts to help passionate community and business leaders create intentional plans for next-step growth. Designed for rural communities and nonprofits, the program provides personalized technical assistance to identify and implement strategies that spark progress and success.

Whether a community has plateaued or is facing unexpected challenges, the BOOST program is designed to help build momentum toward new growth. Warning: This program is not for the faint of heart. Applicants and steering committees must be fully committed to leading a transformation in their community.

Managed by the Center for Rural Revitalization, the program sends a team of three to five experts to meet with a local committee and assess existing conditions, community assets and anticipated needs. Based on these discussions, the Center for Rural Revitalization and supporting partners will develop a customized action plan and offer targeted financial support to help implement key next steps.

The Center for Rural Revitalization, a division of the lowa Economic Development Authority (IEDA), understands that no two communities are alike. That's why the BOOST program supports flexible planning tailored to local needs — and encourages adaptability as new opportunities emerge. The BOOST program is administered by the Center for Rural Revitalization in consultation with the Governor's Empower Rural lowa Initiative task force.

TIMELINE
July 1, 2025Application opens through lowaGrants.gov.
August 29, 2025Application deadline is 4 p.m. CDT.
Fall 2025Applicants will be notified of funding decisions.
Fall 2025 – June 30, 2027  All project activities and incurred expenses must occur within the eligible contracted funding period. Funding is awarded on a reimbursement basis after expenses have been incurred for approved project activities.

# PROGRAM DETAILS

Rural challenges rarely exist in a silo — and neither should the solutions. The BOOST program helps communities leverage their unique assets while encouraging local leaders to set realistic, forward-thinking goals for economic and business development. Participating communities commit to creating innovative strategies that foster collaboration, strengthen community design and support a resilient business economy. Experts will look holistically at each community's strengths and weaknesses, then partner with local leaders to identify practical solutions. Drawing on the expertise of Empower Rural lowa task force members, IEDA staff and lowa Rural Development Council partners, each community is matched with a mentoring team to help shape and advance its next steps.

#### Participants receive:

- An in-person meeting with their customized BOOST team and local steering committee.
- Follow-up meetings (in person or virtual).
- A recommendations and resources document from the Center for Rural Revitalization.
- A \$10,000 grant award to support implementation of identified next steps.

# **BOOST STEERING COMMITTEE**

Applicants are required to establish a BOOST steering committee to guide the process. It is recommended that the committee be comprised of seven to 10 individuals representing a diverse cross section of the community — such as elected officials, city staff, major employers, nonprofit leaders, students and other local doers who are actively engaged in community development. Additional guidance on committee formation can be provided by the BOOST team.



#### **FUNDING**

#### **Grant Amount**

Each BOOST grantee will receive \$10,000 to support eligible one-time project expenses. All expenses must be incurred and funds expended within the designated funding period.

# **Match Requirement**

Applicants must demonstrate a commitment to their project by providing a minimum cash match of \$5,000. This match must:

- Be secured and dedicated to eligible expenses.
- Represent a legitimate part of the proposed project.
- Be fully expended within the eligible funding period.

The match may come from a mix of public and private sources, but may not include:

- In-kind donations of goods or services.
- · Unsecured or pending funding, or loans.
- State government funds already committed as a match for another program, including other IEDA funds.

While \$5,000 is the minimum requirement, competitive proposals will show broad financial support, particularly by leveraging public dollars to attract private investment.

**Note:** Cash match refers to actual cash contributions toward direct project expenses, whether from the applicant or external funders.

# **Funding Period**

All project activities and related expenses must occur within the eligible contracted funding period: fall 2025 through June 30, 2027.

Funding is awarded on a reimbursement basis — grant recipients will be reimbursed only after eligible expenses have been incurred for approved project activities during the designated time frame. Expenses incurred before or after the funding period are not eligible for reimbursement.

#### **Disbursement of Funds**

Grant funds will be disbursed on a reimbursement basis. Each disbursement claim must be for a minimum of \$1,000 and submitted through lowaGrants.gov.

When submitting a claim, the following items are required:

- A detailed description of the expenditures and corresponding amounts.
- Product invoices and proof of payment for equipment, supplies or materials.
- Receipts for any lowa travel expenses.
- Invoices and proof of payment for subcontractor services.
- A status report for the claim period.

IEDA may request additional documentation as needed to verify expenses.

## REPORTING REQUIREMENTS

Submitted applications must include a project timeline along with clearly defined goals and objectives that will be used to measure project success. Progress will be evaluated based on the applicant's achievement of these stated goals and objectives.

## **Biannual Reports**

Recipients are required to submit biannual progress reports in April and October throughout the contract period. Each report must include:

- The percentage of completion for each goal or objective.
- A narrative summary of activities completed in support of each goal or objective.
- A description of any deviations from the approved timeline, tasks and objectives.

If any deviation is expected to impact the remainder of the project, recipients must also notify the program manager via email.

# **Final Report**

The final report must be submitted through lowaGrants.gov within 30 days of the project completion date. IEDA may withhold 5% of project funds until the final report is received and approved by the program manager.

The final report must include the following components:

- Executive summary.
- Timeline showing the completion of each goal or objective.
- Narrative description of grant activities undertaken to support the project.
- Narrative of project achievements.
- Description of the benefit the end product provides or is expected to provide.
- Budget narrative detailing how funds were spent in support of the project.
- Explanation of any deviations from the original budget, timeline or grant activities.

## **ELIGIBILITY REQUIREMENTS**

To apply for the BOOST program, applicants must fall into one of the following categories and meet all related eligibility criteria. Entities that do not meet these requirements are not eligible to apply.

# **Eligible Applicants**

#### **Nonprofits**

- Must be a federally tax-exempt nonprofit organization incorporated and physically located in lowa.
- The physical location is defined as maintaining a current home office and registered agent address in lowa, as defined by lowa Code 490.501, as well as having a primary staff presence physically located and working in lowa.

#### Communities

 Must be a unit of local, county or federally recognized tribal government physically located in lowa. To be eligible, programs must be located in and serve a community in lowa with a population of 20,000 or fewer that is not adjacent to a city with a population of 40,000 or more. For countywide programs, the county must be one of the 88 least populous in the state.

# **Eligible Application Requirements**

Project requirements for BOOST grant awards include, but are not limited to the following:

- Applicant must demonstrate eligibility.
- Applicant must demonstrate capacity to administer the grant.
- Applicant must be a local government entity, or provide a letter of support from the mayor or a resolution from the city council.
- Application must identify and describe all other sources of funding for the proposed activities.
- Applicant must provide a \$5,000 cash match.

# **Eligible Use of Funding**

BOOST grant funds are intended to help communities build capacity, plan for the future or develop local skills. Funding may be used for a variety of purposes, including but not limited to:

- Engineering
- Planning
- Design costs
- Training programs
- Certification programs
- Marketing strategies
- Succession planning
- Service sustainability
- · Economic development training
- Grant writing training (not grant writing itself)

# **Eligible Funding Examples**

Below are examples of programs or initiatives that may qualify for funding after the in-person BOOST team meeting. This is not a comprehensive list, but it illustrates the range of eligible uses. Additional resources and guidance will be provided by the BOOST team following the meeting.

- Services provided by a professional engineering or design firm for a specific community project.
- Consulting services from the University of Northern lowa's Institute for Decision Making, such as strategic planning, applied research, marketing or business retention and expansion.
- Business assistance from the Iowa State University Center for Industrial Research and Service (CIRAS) in areas such as leadership, technology, workforce development, productivity or growth.
- Equipment or supplies to support local community engagement initiatives.

**Note:** BOOST funds cannot be used for construction or physical build-out of projects.

# ONLINE APPLICATION SUBMISSION

All applications must be submitted through lowaGrants.gov. Applications submitted in any other format will not be accepted.

Applicants must create a user account to access and complete the full application. Late, incomplete or ineligible applications will not be considered.

#### REVIEW PROCESS

Applications will first be reviewed by program staff for completion, eligibility and adherence to published guidelines. Applications are reviewed as submitted. Additional materials or clarifications submitted after the deadline will not be considered unless specifically requested by the review panel. Eligible applications will then move to a competitive review conducted by a volunteer grant review committee, which will include

Governor's Empower Rural lowa Initiative task force members, Iowa Rural Development Council members and expert professionals. The grant review committee will submit funding recommendations to the director of IEDA for final approval. Award notifications will be sent to the applicant's authorized official. All funding decisions are final.

## **Review Criteria**

Applications must demonstrate evidence of the following:

- A clear explanation of the community's need.
- A demonstrated understanding of current challenges.
- A well-defined and diverse steering committee.
- Past success and organizational capacity.
- Enthusiasm for the potential of the BOOST program.



# SCORING RUBRIC

Applications will be evaluated using the BOOST program scoring rubric. Each section includes specific criteria and corresponding point values to ensure a fair and consistent review process. Additional consideration — an extra five points — is awarded to applications for projects located in communities with a population of 10,000 or fewer. The rubric is based on a 55-point scale.

# 1 - ECONOMIC NEED: 10 points possible

10	5	1
Proposal clearly describes	Proposal describes the existing	Proposal does not clearly describe
the community's existing	challenges of the community,	the existing challenges of the
economic challenges and	including some understanding	community.
needs, demonstrating a strong	of gaps and opportunities for	
understanding of gaps and	improvement.	
opportunities for improvement.		

# 2 — STEERING COMMITTEE: 10 points possible

10	5	1
Proposal clearly identifies an active	Proposal identifies a steering	Proposal does not identify an active
steering committee with multiple,	committee with multiple, diverse	steering committee with multiple,
diverse partners. Key partner roles	partners. Key partner roles and	diverse partners. Key partner roles
and responsibilities are well-defined	responsibilities are defined.	and responsibilities are not clearly
and will enhance the success of the		defined.
process. Committee includes an		
elected or city official.		

# 3 - RECENT ACTIVITY AND PRIORITY AREAS: 10 points possible

10	5	1
Proposal clearly identifies recent	Proposal identifies recent	Proposal does not clearly identify
momentum or successes, including	momentum or successes, including	recent momentum, successes or
capacity for program management.	capacity for program management.	capacity for program management.
Selected priority areas align with	Priorities may not align with	Priorities do not align with economic
economic need, desired outcomes	economic need, desired outcomes	need, desired outcomes and/or
and recent activity.	and/or recent activity.	recent activity.

# 4 — DESIRED OUTCOMES: 5 points possible

5	3	1
Proposal demonstrates enthusiasm	Proposal demonstrates some	Proposal does not demonstrate
for the pilot program and identifies	enthusiasm for the pilot program	enthusiasm for the pilot program
clear goals or anticipated outcomes.	and identifies goals or anticipated	and does not identify clear goals or
	outcomes.	anticipated outcomes.

# 5 — BUDGET: 5 points possible

5	3	1
Project budget and intended use	Project budget and intended use	Project budget and intended use
of requested funds are clear and	of requested funds are adequately	of requested funds are unclear or
appropriate. Proposal exceeds	identified. More than half of the	inadequate. Less than half of the
the required cash match, with	match is from local (including county	match is from local (including county
contributions from a variety of	and city government) or private	and city government) or private
sources. Majority of the match	sources.	sources.
comes from local (including county		
and city government) or private		
sources.		

# 6 - LETTERS OF SUPPORT AND MEDIA SUPPORT: 5 points possible

5	3	1
Support material is highly relevant to	Support material is relevant to the	Support material is not relevant
the pilot program, is of high quality	project and of average quality.	to the project, is of poor quality
and clearly supports the project's	Letters of support are included from	or does not clearly support the
need. Letters of support are	some steering committee members.	project's need. Few or no letters of
included from all steering committee		support are included.
members.		

# 7 — GRANTSMANSHIP AND CASE FOR SUPPORT: 5 points possible

5	3	1
Application is clear, concise and	Application is clear and adequately	Application is unclear or poorly
well-composed. Case for support	written. Case for support is	composed. Case for support is
is exemplary and merits investment	acceptable.	weak or does not justify state
from the state.		investment.

# CONTACT

Potential applicants are encouraged to review all published materials and contact Sacha Wise, director of Empower Rural Iowa, at 515.348.6156 or sacha.wise@iowaeda.com with questions well in advance of the application deadline.